

Pomona Valley  
Transportation  
Authority


A partnership of the cities of Claremont, La Verne, Pomona and San Dimas

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May 9, 2018

AGENDA  
ITEM #4

**MEMORANDUM**

To: Pomona Valley Transportation Authority  
From: George L. Sparks, PVTA Administrator  
Subject: Proposed  2019 Budget

**Recommended Action: Adopt PVTA's FY 2019 Budget**

Attached for board review and adoption is the proposed FY 2019 budget for PVTA. Several changes have been made from the preliminary budget presented in March. Member city contributions remain unchanged. The operating costs for Get About cab services have been increased reflecting the upward trend in service demand. We have increased our estimates of Subregional Incentive funding, as well as our projections of fare receipts and FTA operating revenues based on the cab service growth. We have increased our costs estimates for San Dimas DAC based on continuing ridership growth

**A. Organization of the Budget Packet**

The budget packet is divided into seven segments:

1. Estimate of Proposition A Contributions by City (Yellow)
2. Overall Summary of Revenue & Expenditures (Green)
3. PVTA Administration (Golden Rod)
4. Get About Budget (Pink)
5. Claremont Dial-a-Ride (Blue)
6. San Dimas Dial-a-Cab (Yellow)
7. Pomona Group Service (Green)

For the purposes of comparison, we are showing the adopted FY 2017 and FY 2018 budget figures alongside the FY 2019 budget amounts.

## **B. Summary of Changes from the Preliminary Budget**

Several conditions have changed since we developed the preliminary FY 2019 budget.

### ***Expenditures***

- Gas prices have hit their highest levels in three years and will likely remain higher than in FY 2017 & FY 2018. We have adjusted our gas prices estimate upward by \$ .35 per gallon or \$30,000.
- Demand for Get About cab service has grown faster than first estimated. Get About cab costs for this year are running \$30,000 higher than budgeted. Get About regular cab service is 23% ahead of last year and Ready Now is growing rapidly running over 40% higher than FY 2017. We project Ready Now will grow from 16,000 passenger trips to over 22,000. We have revised our Ready Now estimate for the coming year upward by 1,500 passenger trips. The net effect of these increases was to add \$63,000 to the cost projections in the preliminary budget.
- The delay in the implementation of the mobility manager will move some start-up expenses from FY 2018 into FY 2019.
- We increased our estimate of San Dimas DAC costs by \$17,000 based on the continuing growth in ridership in that service.

### ***Revenues***

- Proposition A Local Return estimates by MTA for FY 2019 were increased by approximately 5% over FY 2018.
- The MTA Subregional Incentive funding mark was increased by \$85,000 over our original estimate and \$19,000 over FY 2018.
- We have adjusted our estimates of FTA operating assistance and fare revenue upward reflecting the projected growth in ridership in One Step and Ready Now.
- We have increased our projection of Claremont Formula Allocation Program (FAP) revenue based on the MTA fund marks.

- We reduced our estimate of reserves needed in FY 2018 resulting in a \$40,000 increase in our projected fund balance at the end of FY 2019.

**C. Budget Highlights**

1. **Get About City Contributions**—Savings from FY 2017 allowed us to hold city contribution increases to 4.8% over the last two years. Improved service this year has led to higher ridership and increased costs. Overall, Get About total expenses excluding the mobility manager are \$285,000 or 8.3% higher than in FY 2018. There are several factors contributing to the projected increases.

- ✓ ***First Transit Contract Rate Increase***—The contract with First Transit includes a 3% or approximately \$60,000 increase to support annually raising driver wages. The increased cost of fuel added another \$30,000. We have partially offset increases by reducing our projected service hours from 26,000 to 24,000.
- ✓ ***Cab Service Costs***—Our cab service expenses are projected to increase \$205,000 based on current ridership trends and the 7% increase in cab service rates resulting from the recent RFP for cab services. Cab service expenses will be partially offset by increases in our FTA 5310/5317 revenues and higher fare collections.
- ✓ ***Get About Share of PVTA Administration***—Get About’s share of PVTA administrative costs has increased from about 75% in prior years to an estimated 80% in FY 2019. This is due to growth in Get About programs and declines in Claremont DAR and San Dimas DAC. While PVTA administrative costs are projected to grow by only 1.2% in FY 2019, Get About share on PVTA administrative costs is projected to increase by \$41,000.

**City Contributions FY17 to FY19**

	<u>FY 19</u>	<u>FY 2017</u>	<u>FY2018</u>	<u>FY2019</u>	<u>+/-FY17</u>	<u>FY17</u>
					<u>vsFY19</u>	<u>vs FY19</u>
Claremont	12.0%	\$307,097	\$273,110	\$290,880	-5.3%	-\$16,217
La Verne	17.3%	\$431,502	\$420,143	\$439,092	+2.0%	+\$7,590
Pomona	63.4%	\$1,483,708	\$1,488,367	\$1,608,816	+8.4%	+\$125,108
San Dimas	7.3%	\$186,693	\$170,880	\$185,252	+0.8%	-\$1,441
<b>Total</b>	<b>100.0</b>	<b>\$2,409,000</b>	<b>\$2,352,500</b>	<b>\$2,524,000</b>	<b>+4.8%</b>	<b>+\$115,000</b>

This budget projects total city contributions to Get About increasing by \$172,000 over FY 2018 and by \$115,000 over FY 2017. This is a 4.8 % increase in the last two years. Two cities, Claremont and San Dimas have seen small decreases in their contributions based on a declining share of Get About ridership. Pomona saw the

largest increase of 8.4% over the last two years stemming from the 4.8% overall contribution increase and a 3.6% increase in their portion of the overall Get About ridership.

2. **Get About Revenue**--Based on the growth we are seeing in our cab programs, we are projecting a \$53,000 increase in FTA operating revenues in addition to \$142,000 in funding for the mobility manager. We have raised our fares estimate by \$26,000 to \$186,000. Subregional revenue is projected to increase by \$19,000 to \$709,000.

3. **Future Technology and Capital Investment Needs (Long Term Capital and Technology Plan)**--PVTA staff foresees several potential significant investments in the coming years in vehicles, technology and other capital. These expenses will be driven by the need to improve the customer experience in terms passenger information and fare payment as well as service monitoring and safety. We also expect to face potentially significant expenditures in complying with California Air Resources Board's clean air regulations. Because these items represent potentially significant outlays, PVTA staff will be developing a five-year capital and technology plan in the coming months. PVTA staff will develop the plan in consultation with the Technical Committee. The plan will be used to guide budget recommendations and assist us in the development of our long financial strategies.

4. **Service Design Study**--This budget sets aside \$75,000 for a comprehensive service study for Get About. We have made use of the same basic service design since 1996. There have been several significant changes to demand response transportation in recent years including the rise of services like Uber and Lyft as well as the declines in the cab market. Additionally, several software products tailored to services similar to ours have been introduced and are being piloted by transit providers in our region. Staff believes that this is an opportune time to evaluate alternative service models and potential improvements to the customer experience. We are targeting implementing service changes in 2020.

5. **Claremont DAR**--Based on current ridership trends, we are projecting a cab ridership level of 26,000 annual passenger trips. The Claremont DAR budget has been reduced by \$52,000 for FY 2019. Claremont's local return contribution has declined from \$465,000 in FY 2012 to \$150,000 in the FY 2019.

6. **San Dimas DAC**--The July 2016 fare increase resulted in decrease in ridership of 5,000 passenger trips in FY 2017 and a \$55,000 reduction in costs. San Dimas ridership this year is on a pace to regain almost all of the lost ridership. We are

projecting ridership will reach 27,500 in FY 2019 if no modifications are made to the service. This level of ridership growth combined with the rate increase in the new cab contract has led to a \$79,000 increase in San Dimas' projected costs.

**C. Get About Ridership Shares**

Get About contributions for each city are determined by the ridership by residents of each city. By Board policy, we use a three-year rolling average as the basis for FY establishing city ridership shares. City ridership share calculations for this year reflect a rise in the shares for Pomona. There was a decline in the shares for San Dimas and Claremont. These cities make less use of One Step and Ready Now. La Verne's share is down a bit after rising over the last several years.

**FY 2019 CITY SHARES**

	<u>CL</u>	<u>LV</u>	<u>PO</u>	<u>SD</u>
FY 2016	12.3%	18.5%	62.2%	7.0%
FY 2017	12.2%	16.8%	64.4%	6.6%
FY2018*	<u>11.4%</u>	<u>16.5%</u>	<u>63.8%</u>	<u>8.3%</u>
<b>FY 19 Share**</b>	<b>12.0%</b>	<b>17.3%</b>	<b>63.4%</b>	<b>7.3%</b>

\*Based on July-November 2017, \*\*Based on the three-year rolling average.

**D. Allocation of Administrative Costs**

The allocation of PVRTA administrative costs to the various services is based on each program's share of PVRTA's total operating costs. Get About share estimated at 80% for FY 2019.

**Allocation of Administrative Costs  
 FY 2019**

<u>Program</u>	<u>Ops Share</u>	<u>Admin Cost</u>
Get About	80.0%	\$526,000
Claremont	9.0%	\$59,000
San Dimas	10.0%	\$66,000
Pomona	<u>1.0%</u>	<u>\$6,000</u>
<b>Total</b>	<b>100%</b>	<b>\$657,000</b>

**E. Status of the Capital and Technology Fund**

PVTA has maintained a vehicle replacement fund to maintain the quality of its fleet. It has also maintained a technology fund. In FY 2018 we merged the technology and vehicle replacement funds and established a combined capital and technology fund. The projected status of the combined fund through June 30, 2019 is summarized below:

<b>Balance as of June 30, 2017</b>	<b>\$1,283,000</b>
<b>FY 2018 &amp; FY 2019</b>	
City Contributions for FY18 & FY19	\$250,000
FTA 5310 Match for Six Units	(\$90,000)
Purchase of Four Minivans	(\$190,000)
Phone and Website	(\$100,000)
<b>Projected Total as of June 30, 2019</b>	<b>\$1,153,000</b>

**F. PVTA Operating Reserves**

As of the end of FY 2017, PVTA had a reserve of approximately \$1,385,000. The board has established a target reserve of 30% of the Get About operating budget. Based on the FY 2019 budget, our reserve target is \$1,080,000.

Below is the calculation of the estimated PVTA reserves over the next two years.

**Operating Reserves**

A.	Balance June 30, 2017	\$1,385,000
B.	Carryover Required FY 2018 (Est)	(\$40,000)
C.	Carryover Programmed FY 2018	(\$200,000)
	Projected Balance 6/30/19	<u>\$1,145,000</u>

**PROPOSED BUDGET  
FY 2019  
POMONA VALLEY TRANSPORTATION AUTHORITY  
TOTAL PROPOSITION A CONTRIBUTION ANALYSIS**

	<u>15-16</u>	<u>16-17</u>	<u>17-18</u>	<u>18-19</u>
<b>CLAREMONT</b>				
Get About	\$293,865	\$307,097	\$273,110	\$290,880
Dial-a-Ride	<u>\$110,000</u>	<u>\$125,000</u>	<u>\$252,000</u>	<u>\$150,000</u> *
	\$403,865	\$432,097	\$525,110	\$440,880
<b>LA VERNE</b>				
Get About	\$373,230	\$411,002	\$389,843	\$419,352
Capital Expenditures	<u>\$20,200</u>	<u>\$20,500</u>	<u>\$30,300</u>	<u>\$19,700</u>
	\$393,430	\$431,502	\$420,143	\$439,052
<b>POMONA</b>				
Get About	\$1,304,160	\$1,413,108	\$1,380,967	\$1,536,816
Pomona Group	\$50,000	\$45,000	\$40,000	\$40,000
Capital Expenditures	<u>\$70,400</u>	<u>\$70,600</u>	<u>\$107,400</u>	<u>\$72,000</u>
	\$1,424,560	\$1,528,708	\$1,528,367	\$1,648,816
<b>SAN DIMAS</b>				
Get About	\$173,745	\$177,793	\$158,580	\$176,952
Dial-a-Cab	\$273,000	\$245,000	\$225,000	\$304,000
Capital Expenditures	<u>\$9,400</u>	<u>\$8,900</u>	<u>\$12,300</u>	<u>\$8,300</u>
	\$456,145	\$431,693	\$395,880	\$489,252
	<u><b>CLAREMONT</b></u>	<u><b>LA VERNE</b></u>	<u><b>POMONA</b></u>	<u><b>SAN DIMAS</b></u>
Prop. A FY 19 MTA Est.	\$709,023	\$649,306	\$3,039,766	\$669,995
City Prop.A Contribution	<u>\$440,880</u>	<u>\$439,052</u>	<u>\$1,648,816</u>	<u>\$489,252</u>
Balance	\$268,143	\$210,254	\$1,390,950	\$180,743

\* Plus \$420,000 in Regional Funding, includes Claremont Admin.

**POMONA VALLEY TRANSPORTATION AUTHORITY  
PROPOSED BUDGET FY 2019**

**REVENUE**

<b><u>Get About</u></b>	<b><u>FY 2017</u></b>	<b><u>FY 2018</u></b>	<b><u>FY 2019</u></b>
Fares	\$194,000	\$160,000	\$186,000
Subregional Incentive Funds	\$614,000	\$690,000	\$709,000
Interest	\$15,000	\$15,000	\$27,000
Carryover - Reduction in Reserves	\$70,000	\$190,000	\$200,000
FTA Operations Revenue	\$205,000	\$165,000	\$218,000
FTA 5310 (Mobility Management)	<u>\$0</u>	<u>\$72,000</u>	<u>\$140,000</u>
<b>Total Fares &amp; Other Revenue</b>	<b><u>\$1,098,000</u></b>	<b><u>\$1,292,000</u></b>	<b><u>\$1,480,000</u></b>
Local Funds Prop A <b><u>FY 19</u></b>			
Claremont     12.0%	\$307,097	\$273,110	\$290,880
La Verne     17.3%	\$411,002	\$389,843	\$419,352
Pomona     63.4%	\$1,413,108	\$1,380,967	\$1,536,816
San Dimas     7.3%	<u>\$177,793</u>	<u>\$158,580</u>	<u>\$176,952</u>
<b>Total Local Funds 100%</b>	<b><u>\$2,309,000</u></b>	<b><u>\$2,202,500</u></b>	<b><u>\$2,424,000</u></b>
<b>Total Get About Revenue</b>	<b><u>\$3,407,000</u></b>	<b><u>\$3,494,500</u></b>	<b><u>\$3,904,000</u></b>
<b><u>Claremont &amp; San Dimas Cab, Pomona Group</u></b>			
Fares	\$132,000	\$107,000	\$120,000
Subregional Incentive Funds	\$78,500	\$85,500	\$70,000
Regional Funds (Claremont)	<u>\$385,000</u>	<u>\$430,000</u>	<u>\$420,000</u>
<b>Total Fares &amp; Other Revenue</b>	<b><u>\$595,500</u></b>	<b><u>\$622,500</u></b>	<b><u>\$610,000</u></b>
Local Funds (Prop A)			
Claremont	\$60,000	\$102,000	\$20,000
San Dimas	\$245,000	\$225,000	\$304,000
Pomona	<u>\$45,000</u>	<u>\$40,000</u>	<u>\$40,000</u>
<b>Total Local Funds</b>	<b><u>\$350,000</u></b>	<b><u>\$367,000</u></b>	<b><u>\$364,000</u></b>
<b>Total Cab &amp; Group Revenue</b>	<b><u>\$945,500</u></b>	<b><u>\$989,500</u></b>	<b><u>\$974,000</u></b>
<b>Total Operating Revenue</b>	<b><u>\$4,352,500</u></b>	<b><u>\$4,484,000</u></b>	<b><u>\$4,878,000</u></b>



5/9/2018

**PROPOSED BUDGET  
FY 2019**

**Capital & Technology Revenue**

	<b><u>FY 2017</u></b>	<b><u>FY 2018</u></b>	<b><u>FY 2019</u></b>
Claremont (Website)	N/A	\$60,000	\$0
La Verne 19.7%	\$20,500	\$30,300	\$19,700
Pomona 72%	\$70,600	\$107,400	\$72,000
San Dimas 8.3%	\$8,900	\$12,300	\$8,300
Capital and Technology Reserves	\$87,000	\$108,000	\$158,000
FTA 5310/5317	<u>\$405,000</u>	<u>\$432,000</u>	<u>\$432,000</u> *
<b>Total Capital &amp; Technology Revenue</b>	<b>\$592,000</b>	<b>\$750,000</b>	<b>\$690,000</b>
<b>Total Revenue</b>	<b><u>\$4,944,500</u></b>	<b><u>\$5,234,000</u></b>	<b><u>\$5,568,000</u></b>

\* Awarded in FY 2018

**PROPOSED BUDGET**  
**FY 2019**

**EXPENDITURES****PVTA ADMINISTRATION**

<b><u>Salaries &amp; Benefits</u></b>	<b><u>FY 17</u></b>	<b><u>FY 18</u></b>	<b><u>FY 19</u></b>
Administrator	\$119,000	\$126,000	\$128,000
Senior Analyst	\$82,000	\$82,000	\$84,000
Secretary	\$64,000	\$60,000	\$63,000
Benefits	<u>\$140,000</u>	<u>\$140,000</u>	<u>\$110,000</u>
<b>Total Salaries &amp; Benefits</b>	<b><u>\$405,000</u></b>	<b><u>\$408,000</u></b>	<b><u>\$385,000</u></b>
<b><u>Other Expenditures</u></b>			
Audit	\$9,500	\$11,000	\$8,000
Legal	\$2,000	\$3,000	\$5,000
Telephone	\$4,000	\$3,500	\$3,500
Supplies	\$7,500	\$6,500	\$7,000
Insurance	\$20,000	\$17,000	\$22,000
Travel & Training	\$7,000	\$10,000	\$12,000
Rent & Utilities	\$38,000	\$41,000	\$56,000
Equipment Rent & Maintenance	\$10,000	\$10,000	\$5,000
Miscellaneous	\$6,000	\$5,000	\$7,500
<b>Total Other Expense</b>	<b><u>\$104,000</u></b>	<b><u>\$107,000</u></b>	<b><u>\$126,000</u></b>
CSS Services (Regist)	\$86,000	\$89,000	\$91,000
Marketing & Consultants	<u>\$30,000</u>	<u>\$45,000</u>	<u>\$55,000</u>
<b>Total CSS &amp; Consultants</b>	<b><u>\$116,000</u></b>	<b><u>\$134,000</u></b>	<b><u>\$146,000</u></b>
<b>Total PVTA Administration &amp; Marketing</b>	<b><u>\$625,000</u></b>	<b><u>\$649,000</u></b>	<b><u>\$657,000</u></b>

**PROPOSED BUDGET****FY 2019**

	<u>FY 2017</u>	<u>FY 2018</u>	<u>FY 19</u>
<b><u>Get About Other</u></b>			
Consultant, Marketing	\$30,000	\$60,000	\$100,000
Mobility Manager	\$0	\$100,000	\$195,000
<b>Total Get About Other</b>	<b>\$30,000</b>	<b>\$160,000</b>	<b>\$295,000</b>
<b><u>Get About Operations</u></b>			
Van Service	\$1,990,000	\$2,004,500	\$2,033,000
Cab Meter	\$900,000	\$845,000	\$1,050,000
<b>Total Get About Operations</b>	<b>\$2,890,000</b>	<b>\$2,849,500</b>	<b>\$3,083,000</b>
<b><u>Claremont Dial-a-Ride Operations</u></b>			
Cab Charges	\$300,000	\$350,000	\$285,000
Van Service	\$125,000	\$120,000	\$120,000
Marketing	\$19,500	\$20,000	\$25,000
<b>Total DAR Operations</b>	<b>\$444,500</b>	<b>\$490,000</b>	<b>\$430,000</b>
<b><u>San Dimas Dial-a-Cab Operations</u></b>			
Cab Charges including dedicated	\$315,000	\$287,000	\$368,000
Marketing	\$2,000	\$2,500	\$2,000
	<b>\$317,000</b>	<b>\$289,500</b>	<b>\$370,000</b>
<b><u>Pomona Group Service</u></b>			
Contract Cost	\$45,000	\$45,000	\$42,000
Marketing	\$1,000	\$1,000	\$1,000
<b>Total Pomona Group Service</b>	<b>\$46,000</b>	<b>\$46,000</b>	<b>\$43,000</b>
<b><u>Total Operating Expense</u></b>	<b><u>\$4,352,500</u></b>	<b><u>\$4,484,000</u></b>	<b><u>\$4,878,000</u></b>
<b><u>Capital &amp; Technology Fund</u></b>			
Replacement Cut-A-Ways (FTA 5310)	\$486,000	\$510,000	\$510,000
Access minivans	\$100,000	\$100,000	\$100,000
Computers/Telephone System (FY 2018)	\$6,000	\$20,000	\$20,000
PVTA Transit Options Website	\$0	\$60,000	\$60,000
Go Claremont Website	\$0	\$60,000	\$0
<b>Total Capital &amp; Technology</b>	<b>\$592,000</b>	<b>\$750,000</b>	<b>\$690,000 *</b>
<b>Total Expenditures</b>	<b><u>\$4,944,500</u></b>	<b><u>\$5,234,000</u></b>	<b><u>\$5,568,000</u></b>

\* Carryover from FY 2018 \$590,000

**PROPOSED BUDGET  
FY 2019  
PVTA ADMINISTRATION**

**EXPENDITURES**

<b><u>Salaries &amp; Benefits</u></b>	<b><u>FY 17</u></b>	<b><u>FY 18</u></b>	<b><u>FY 19</u></b>
Administrator	\$119,000	\$126,000	\$128,000
Senior Transit Analyst	\$82,000	\$82,000	\$84,000
Secretary	\$64,000	\$60,000	\$63,000
Benefits (PERS, Health Ins, W/C)	\$140,000	\$140,000	\$110,000

<b>Total Salaries &amp; Benefits</b>	<b><u>\$405,000</u></b>	<b><u>\$408,000</u></b>	<b><u>\$385,000</u></b>
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**Other Expenditures**

Audit	\$9,500	\$11,000	\$8,000
Legal	\$2,000	\$3,000	\$5,000
Telephone	\$4,000	\$3,500	\$3,500
Supplies/ADP	\$7,500	\$6,500	\$7,000
Insurance	\$20,000	\$17,000	\$22,000
Travel & Training	\$7,000	\$10,000	\$12,000
Rent & Utilities	\$38,000	\$41,000	\$56,000
Equipment Rent & Maintenance	\$10,000	\$10,000	\$5,000
Miscellaneous & Moving Exp.	<u>\$6,000</u>	<u>\$5,000</u>	<u>\$7,500</u>
<b>Total Other Expenditures</b>	<b><u>\$104,000</u></b>	<b><u>\$107,000</u></b>	<b><u>\$126,000</u></b>

CSS Services(Regist)	\$86,000	\$89,000	\$91,000
Marketing & Consultants	<u>\$30,000</u>	<u>\$45,000</u>	<u>\$55,000</u>
<b>Total CSS and Consultants</b>	<b><u>\$116,000</u></b>	<b><u>\$134,000</u></b>	<b><u>\$146,000</u></b>

<b>Total PVTA Administration &amp; Marketing</b>	<b><u>\$625,000</u></b>	<b><u>\$649,000</u></b>	<b><u>\$657,000</u></b>
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**Allocation of Administrative Costs**

Get About	80%	\$487,000	\$485,000	\$526,000
Claremont DAR	9%	\$69,000	\$92,000	\$59,000
San Dimas DAC	10%	\$59,500	\$65,500	\$66,000
Pomona Group	<u>1%</u>	<u>\$9,500</u>	<u>\$6,500</u>	<u>\$6,000</u>
Total	100%	<b><u>\$625,000</u></b>	<b><u>\$649,000</u></b>	<b><u>\$657,000</u></b>

**PROPOSED BUDGET  
GET ABOUT  
FY 2019**

<u>REVENUES</u>	<u>FY 2017</u>	<u>FY 2018</u>	<u>FY 2019</u>
Fares	\$194,000	\$160,000	\$186,000
Subregional Incentive Funds	\$614,000	\$690,000	\$709,000
Interest	\$15,000	\$15,000	\$27,000
Carryover - Reduction in Reserves	\$70,000	\$190,000	\$200,000
FTA Operations Revenue	\$205,000	\$165,000	\$218,000
FTA 5310 (Mobility Management)	\$0	\$72,000	\$140,000
<b>Total Fares &amp; Other Revenue</b>	<b>\$1,098,000</b>	<b>\$1,292,000</b>	<b>\$1,480,000</b>
Local Funds FY 2019			
Claremont 12.0%	\$307,097	\$273,110	\$290,880
La Verne 17.3%	\$411,002	\$389,843	\$419,352
Pomona 63.4%	\$1,413,108	\$1,380,967	\$1,536,816
San Dimas 7.3%	\$177,793	\$158,580	\$176,952
100%			
<b>Total Local Revenue (Prop. A)</b>	<b>\$2,309,000</b>	<b>\$2,202,500</b>	<b>\$2,424,000</b>
<b>Total Revenue</b>	<b>\$3,407,000</b>	<b>\$3,494,500</b>	<b>\$3,904,000</b>
<u>EXPENDITURES</u>			
<b><u>Administration &amp; Marketing</u></b>			
Consultant & Marketing	\$30,000	\$60,000	\$100,000
PVRTA Administration	\$487,000	\$485,000	\$526,000
<b>Total Administration &amp; Marketing</b>	<b>\$517,000</b>	<b>\$545,000</b>	<b>\$626,000</b>
<b><u>Contractor Expense</u></b>			
Fixed Rate	\$895,000	\$914,000	\$943,000
Hourly, Incentives, Dispatch (24,000 hr)	\$950,000	\$938,000	\$940,000
Fares Retained	\$110,000	\$110,000	\$90,000
Gas (85,000 gallons x \$.70)	\$35,000	\$42,500	\$60,000
Van Service Total	\$1,990,000	\$2,004,500	\$2,033,000
Cab Charges (55,000 Rides)	\$900,000	\$845,000	\$1,050,000
<b>Total Contractor Expense</b>	<b>\$2,890,000</b>	<b>\$2,849,500</b>	<b>\$3,083,000</b>

5/9/2018

	<u>FY 2017</u>	<u>FY 2018</u>	<u>FY 2019</u>
<b><u>Mobility Manager (1/1/2018)</u></b>			
Wages	0	\$65,000	\$120,000
Benefits	0	\$15,000	\$40,000
Start-up	<u>0</u>	<u>\$20,000</u>	<u>\$35,000</u>
<b>Total Mobility Manager Expense</b>	0	<b>\$100,000</b>	<b>\$195,000</b>
<b>Get About Total Expense</b>	<b><u>\$3,407,000</u></b>	<b><u>\$3,494,500</u></b>	<b><u>\$3,904,000</u></b>

**PROPOSED BUDGET  
FY 2019  
CLAREMONT DIAL-A-RIDE**

**Revenue**

	<u>FY 2017</u>	<u>FY 2018</u>	<u>FY 2019</u>
Fares	\$75,000	\$50,000	\$50,000
Regional Funds	\$385,000	\$430,000	\$420,000
Proposition A	\$60,000	\$102,000	\$20,000
Total Revenue	<b>\$520,000</b>	<b>\$582,000</b>	<b>\$490,000</b>

**Expenditures**

	<u>FY 2017</u>	<u>FY 2018</u>	<u>FY 2019</u>
Cab Charges (FY 2017 26,000 x \$14.00)	\$300,000	\$350,000	\$285,000
Van Service (Group)	\$125,000	\$120,000	\$120,000
Administration	\$90,000	\$92,000	\$60,000
Marketing & Consulting	\$5,000	\$20,000	\$25,000
Total Expenditures	<b>\$520,000</b>	<b>\$582,000</b>	<b>\$490,000 *</b>

\* The total does not include an estimated \$120,000 in Claremont administrative costs. Projected Claremont revenues and expenditures for FY 2019 including Claremont administrative costs & are detailed below.

**CLAREMONT DIAL-A-RIDE  
(INCLUDING CLAREMONT ADMINISRTATION)**

**Revenue**

	<u>FY 2017</u>	<u>FY 2018</u>	<u>FY 2019</u>
Fares	\$75,000	\$50,000	\$50,000
Regional Funds	\$385,000	\$430,000	\$420,000
Proposition A	\$125,000	\$192,000	\$150,000
Total Revenue	<b>\$585,000</b>	<b>\$672,000</b>	<b>\$620,000</b>

**Expenditures**

	<u>FY 2017</u>	<u>FY 2018</u>	<u>FY 2019</u>
Cab Charges	\$300,000	\$350,000	\$285,000
Van Service	\$125,000	\$120,000	\$120,000
PVTA Cost	\$95,000	\$112,000	\$85,000
Claremont Admin	\$65,000	\$90,000	\$130,000
Total Expenditures	<b>\$585,000</b>	<b>\$672,000</b>	<b>\$620,000</b>

5/9/2018

**PROPOSED BUDGET**

**FY 2019**

**SAN DIMAS DIAL-A-CAB**

<b><u>Revenue</u></b>	<b><u>FY 2017</u></b>	<b><u>FY 2018</u></b>	<b><u>FY 2019</u></b>
Fares	\$56,000	\$55,000	\$67,000
Subregional Incentive Funds	\$69,000	\$75,000	\$65,000
Proposition A Funds	<u>\$245,000</u>	<u>\$225,000</u>	<u>\$304,000</u>
<b>Total Revenue</b>	<b><u>\$370,000</u></b>	<b><u>\$355,000</u></b>	<b><u>\$436,000</u></b>
<b><u>Expense</u></b>	<b><u>FY 2017</u></b>	<b><u>FY 2018</u></b>	<b><u>FY 2019</u></b>
Cab Charges (27,000 x \$13.00)	\$315,000	\$287,000	\$368,000
Administration	\$53,000	\$65,500	\$66,000
Marketing	<u>\$2,000</u>	<u>\$2,500</u>	\$2,000
<b>TOTAL EXPENSE</b>	<b><u>\$370,000</u></b>	<b><u>\$355,000</u></b>	<b><u>\$436,000</u></b>



**PROPOSED BUDGET**

**FY 2019**

**POMONA GROUP SERVICE**

<b><u>Revenue</u></b>	<b><u>FY 2017</u></b>	<b><u>FY 2018</u></b>	<b><u>FY 2019</u></b>
Fares	\$1,000	\$2,000	\$3,000
Subregional Incentive Funds	\$9,500	\$10,500	\$5,000
Proposition A	<u>\$45,000</u>	<u>\$40,000</u>	<u>\$40,000</u>
<b>Total Revenue</b>	<b><u>\$55,500</u></b>	<b><u>\$52,500</u></b>	<b><u>\$48,000</u></b>
<b><u>Expense</u></b>	<b><u>FY 2017</u></b>	<b><u>FY 2018</u></b>	<b><u>FY 2019</u></b>
Contractor Cost	\$45,000	\$45,000	\$42,000
Administration	\$9,500	\$6,500	\$5,000
Marketing	<u>\$1,000</u>	<u>\$1,000</u>	<u>\$1,000</u>
<b>Total Expense</b>	<b><u>\$55,500</u></b>	<b><u>\$52,500</u></b>	<b><u>\$48,000</u></b>